

marketing technologies available today

With so many options to choose from, it's hard for marketers at organizations that use Microsoft Dynamics to find the

RIGHT MATCH.

Instead, they end up settling for a MarTech stack that doesn't meet their needs.

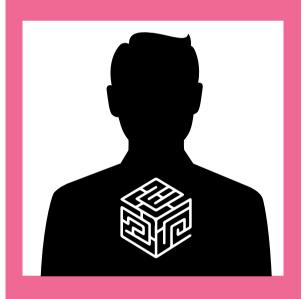
Too Expensive

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- Licensing all the tools in the MarTech stack is pricey
- Integrating all those tools is cost-prohibitive

1/3 of marketing's **budget** today is spent on technology

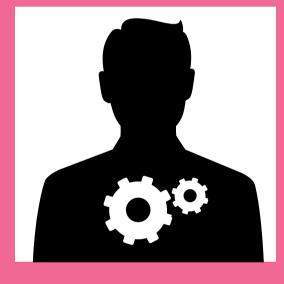


Too Complex

- Hard to determine the right technologies with so many choices
- Integration challenges **ę**, make it difficult to see what's working and what isn't

52% of marketers say integrating disparate systems is the most challenging barrier to marketing technology success

Requires Too Many Skillsets



- Most marketing teams are too small to include all the required specialized skillsets
- **QP** Staffing the necessary team is too costly for most businesses

47% of B2B marketers report using a combination of in-house and outsourced resources to implement marketing technology

Now, with a marketing cloud solution, marketers that use Dynamics have found THE ONE - one solution that combines everything they've been looking for in their MarTech stack.



100% Native

Multichannel marketing applications that work natively as "one solution" with Microsoft Dynamics

Sales and marketing together on one platform



Services-Enabled

Services to optimize performance and deliver better outcomes

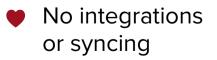
- Comprehensive marketing services



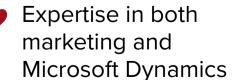
Results-Focused

Data-driven analytics to measure what activities are driving business results

Intelligent marketing analytics to measure, unify and connect



Maximize your Microsoft investment



marketing, sales and customer data

Connect marketing activity to sales pipeline and revenue

Learn more at clickdimensions.com

ClickDimensions The Marketing Cloud for Microsoft Dynamics™

Sources: chiefmartec.com, Gartner, Ascend2, ClickDimensions